

MANAGING MUNICIPAL SERVICES

Public-private partnerships blossom in Atlanta suburbs

On December 1, two new cities will be born in Georgia. When that happens, the newly established towns of Milton and Johns Creek will join their Fulton County neighbor Sandy Springs as the only cities in the United States designed to have the majority of their services carried out by a private company.

CH2M HILL OMI, which won a contract with the City of Sandy Springs in 2005 to deliver all administration, public works and community development functions, will provide the same services for Atlanta's two newest incorporated suburb communities. As with its Sandy Springs contract, CH2M HILL OMI will perform all major city functions for Johns Creek and Milton except police, fire, courts and emergency services.

Because of the unique nature of the city operations services, CH2M HILL OMI has drawn nationwide attention. Over the

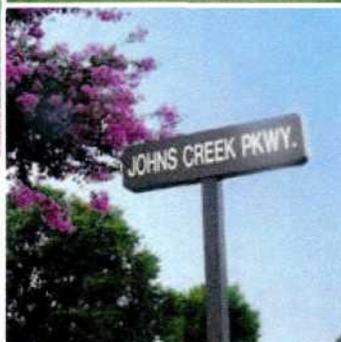
past year, major publications and media outlets, including *USA Today*, *The New York Times*, *Fox News*, *The Christian Science Monitor* and *The Atlanta Journal Constitution*, have focused attention on the trend of private city operations in Fulton County and elsewhere across the United States.

"Our city services work here in the Atlanta area is under a spotlight these days across the country," said Rick Hirsekorn, CH2M HILL OMI vice president for city operations. "Other cities and the public at-large are taking notice of how we're performing for Sandy Springs. So I'm sure the same will be true in Milton and Johns Creek."

"City operations represent a growing market opportunity for CH2M HILL," said Gary Miller, CH2M HILL OMI senior VP of Business Development & Planning. "And based on our success so far, we believe our greatest opportunity lies in the area of newly formed cities or development communities where there is no preexisting service delivery model."

CH2M HILL expects to employ more than 200 people in service to the cities. Annual revenues to CH2M HILL from the three cities amount to a cumulative \$50 million.

At right is the Milton High School. Below are two critters and their companions at the community's Royal Paws Dog Park.



When Milton and Johns Creek join Sandy Springs as incorporated cities they will form a 114-square mile area of northern Fulton County. Taken collectively, their combined population of 169,000 would rank as the fourth-largest city in Georgia.

